

Government Procurement Policies

A Round Table Discussion hosted by the SA Chapter of APMP

APMP

Association of Proposal Management Professionals

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Join us at Deloitte in Woodmead on Wednesday 27th February as we discuss things to keep in mind when writing tenders for Government.

Government procurement plays a vital role in SA. When Government contracts for goods or services, it must do so in a fair, transparent, equitable, competitive and cost-effective manner.

Wednesday, 27 February 2008

6.00pm until 8.30pm

Deloitte, Building 8, 2nd Floor

Woodlands Office Park, Western Service Road, Woodmead

R125 (APMP members) and R225 (APMP non-members)

The round table discussion is aimed at CEOs, Bid Managers, Proposal Writers, Sales Managers and executives responsible for business with government. The purpose of the discussion is to engage with specialists in the field of local and national government procurement.

The specialists will address topics such as the government procurement method, publication of information on national legislation and procedure, information on procurement opportunities, tendering and qualification procedures, time periods, transparency of decisions on qualification, transparency of decisions on contract awards, review procedures, information technology, language and other matters.

AGENDA

17h30	Arrival and registration
18h00	Welcome, introduction and APMP update by Chair Person of Discussion Chris Rademeyer, APMP SA Chapter co-founder and bid manager, Deloitte
18h05	Each specialist will have 10-20 minutes for an informal talk on the topic
19h00	Discussion and Questions from the Floor
19h30	Drinks, snacks and networking

So if there were 10 things you need to know before responding to a government tender, what would they be?

Do you understand the preferential procurement policy? What are the risks/implications of submitting tenders to the different areas of government? What are the legislative implications of responding to government tenders? When can you complain about irregularities?

Email your questions before the discussion so the specialists can prepare to include your topic in their talk to make the most of their time and keep it relevant to you.

[Click here to register now. Seating is limited.](#)

Enquiries: Annelize Harmse 011 486 2418 or Theresa@nfold.com

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