

Price Fixing and Collusion: *What you should know*

A discussion hosted by the SA Chapter of



Collusion is a form of secret agreement between two or more people. Collusion is when companies meet and agree to a price-fixing scheme. If two companies just happen to set the same prices for their products, this would not be collusion, although many people would view it as highly suspect, and it would be considered a case of tacit collusion.

Can you be ambushed into collusion? What to do when co-erced? What are the risks, dos and don'ts, legal implications and when can one complain about irregularities?

CEOs, Bid Managers, Proposal Writers, Sales Managers and executives need to take this opportunity to engage and learn from our expert, **Derek Lotter** who will provide excellent insight into this contentious topic!

Date:	Wednesday, 6th May 2009
Time:	16h30 until 18h30
Venue:	Regus, Building 2, Woodmead Country Club Estate, Woodlands Drive, Woodmead
Cost:	R125 (APMP members) and R225 (APMP non-members)
Register:	Email events@nfold.com or call 011 486 2418. RSVP by 29 April

About Derek Lotter...



Derek Lotter has been a Partner with Bowman Gilfillan since 2001, and holds B Com and LLB degrees and a Masters in Business Leadership.

Derek has been involved in a large number of prominent mergers and behavioural competition matters before the competition authorities in South Africa, and has advised on all aspects of South African competition law.

Derek is rated among the Who's Who of Competition Lawyers in South Africa by Global Competition Review, as a highly recommended competition/antitrust lawyer by PLC Which Lawyer and is rated in division one in the area of competition law by Chambers & Partners.

Derek has extensive experience in a variety of sectors, allowing him to advise on the competition law implications of conduct in a number of affected markets. He regularly conducts compliance programmes and seminars for clients including those with activities in sub-Saharan African countries, and is a regular speaker at conferences in South Africa.

Agenda

- 16h30** **Arrival and registration**
- 17h00** **Welcome, introduction and APMP update by Chair Person of Discussion**
Sandy Pullinger, MD of nFold who are co-founding APMP SA Chapter with Chris Rademeyer bid manager, Deloitte
- 17h10** **Derek Lotter from Bowman Gilfillan**
Discussion and Questions from the Floor
- 18h30** **Drinks, snacks and networking**

- ✚ Email your questions to events@nfold.com before the discussion so Derek can prepare to include your topic in his talk to make the most of his time and keep it relevant to you.
- ✚ As indicated by the audience at previous APMP Discussions, this is a HOT topic, so please book as soon as possible to avoid disappointment.

Email events@nfold.com to register now. Seating is limited

Please visit the official APMP site at www.apmp.org to find out more about how the APMP can make a difference to you.